3 June 1953

MR. DULLES:

This is an additional note for your talk before the Council on Foreign Relations. As an example of the effectiveness of the Soviet psychological warfare, you might take the hypothetical case of:

- 1. A woman in England who has lost three sons in the last war and whose great fear and dread is another war. The Soviet proposes 5 Powers peace talks. The U.S. refuses to participate. What does she think?
- 2. A peasant in India has not enough acreage and his family has never had enough to eke out anything more than a bare existence. The Soviet promises land reform. What does he think?
- 3. A negro in South Africa is confronted at home by the policy of Malan. He is perhaps even whipped for violation of partisanism. The Soviet promises racial equality.

You can go through the list of areas along the lines of some of the basic considerations I put down in my other memorandum and show how effective the Soviet line can be.

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